

### City of Union Gap Lodging Tax & Tourism Promotion Grant Funds

The City of Union Gap Lodging Tax Advisory Committee (LTAC) was established by the Union Gap City council in accordance with Washington State Law as outlined in RCW 67.28.1817. The committee's purpose is to advise and recommended to the Union Gap City Council how excises taxes on lodging should be allocated to support tourism which in turn generates revenue.

#### **Application Guidelines**

**Purpose:** The purpose of the application packet is to solicit proposals from those agencies and groups actively engaged in the promotion and enhancement of tourism in the City of Union Gap.

**Funding:** The City of Union Gap determines funding allocation during each Fiscal Year based on projected Lodging Tax Revenue. Allowed use of Lodging tax fund by RWC 67.28.1816 including paying all or any part of the cost of tourism promotion or tourism-related facilities.

**Funding period:** Applicants should anticipate funding for one year.

**Project Description:** Activities which will be considered eligible for assistance include but are not limited to, those that:

- Increase tourism by advertising
- Publicize and distribute information for the purpose of attracting and welcoming tourism.
- Develop strategies to expand tourism
- Operate tourism promotion agencies
- Fund and market events and festivals design to attract tourist

**Project Management:** The City of Union Gap will issue contracts for approved projects, reimburse expenses, monitor contract compliance. The Finance Technician/Deputy Clerk will act as coordinator of the application process, issuing and receiving the applications, responding to applicants questions, and notifying applicants as appropriate.

2021 Application period
OPENS MONDAY, AUGUST 10, 2020

AND CLOSES MONDAY, AUGUST 31, 2020

**Selection process:** Each application will be review by the LTAC for eligible activities, the effectiveness of the process project in meeting the expect outcome, need and funding requirements. Upon completion of its review of the written application the LTAC may request some, all or none of the applications to make an oral presentation to them in order to more fully understand the proposed project. The LTAC will review all applications and make a recommendation to the City of Union Gap council.

**Reporting Requirements:** RCW 67.28.1816 requires local government to annually report lodging tax expenditures including information about expenditures of lodging tax revenue. The Joint Legislative Audit and Review Committee (JLARC) has established an online reporting system to collect data about lodging tax expenditures as required by state law.

Entities applying to use lodging tax funds must provide a significant amount of information to the City of Union Gap in the application process. This information now includes:

- Estimates on how the funds will increase the amount of people traveling for business or pleasure to stay overnight in paid accommodations; or
- Estimates of how the funds will increase the amount of people traveling more than 50 miles from their residence; or
- Estimate of how the funds will increase the amount of people traveling outside their state or country.

Entities who received funds must report more information to the City of Union Gap which includes:

- The number of people who traveled on a business or personal trip to stay overnight in paid accommodations:
- The number of people who traveled more than 50 miles from their residences;
- The number of people who traveled outside their state or country.

**Year-end reporting** should include narrative information regarding the outcome of the event as well as data provided in the format outlined below:

	Predicted	Actual	Method
Overall Attendance			
Attendance, 50+ Miles			
Attendance, Out of State/Country			
Attendance, Paid for Overnight Lodging			
Attendance, Did not Pay for Lodging			
Number of Paid Lodging Night			

Predicted related to the number of expectant tourist attending the event as stated in the application.

Actual related to the number identified through the method used to collect data.

Method identifies the method used to collect data. (Direct Count, Indirect Count, Informal Survey, N/A, Other, Representative Survey, or Structured Estimate).

Year-end reports inclusive of the information identified above are to be submitted to the City of Union Gap Finance Technician/Deputy Clerk by February 26, 2021



## City of Union Gap Lodging Tax & Tourism Promotion Grant Funds

#### 2021 LODGING TAX FUNDS TIMELINE

August 10, 2020 Open Period for application submission begins

August 31, 2020 Application packet due

September, 2020 LTAC convenes to review applications and make

funding recommendations. Applicants may be present and may be called upon to responds to

questions

October 2020 Council to consider funding recommendations and

approve 2021 LTAC allocations

November 2020 - December 2020 Contracts issued for 2021 projects

February 2021 Year-end report due (JLARC)

#### Other Information:

<u>Contract:</u> The City of Union Gap support for funded projects is reimbursement-based. No funds will be provided in advance. Normally payments is provided once per month as a reimbursement of expenses.

#### **Proposal Submittal:**

Please provide one (1) copy of the application packet to:

City of Union Gap LTAC Committee
Attn: Teresa Lopez, Finance Technician/Deputy Clerk
PO BOX 3008
Union Gap, WA 98903

### Application packets due August 31, 2020

**Optional:** If you provide brochures and supplemental information about your event or organization, include 10 copies.

ORGANIZATION / AGENCY INFORMATION					
Organization/Agency		Federal Tax ID Number			
Contact Name			Title		
Mailing Address			City	State	Zip Code
Work Phone	Fax		Email Addre	SS	
<ul><li>☐ Tourism Prom</li><li>☐ Tourism-Relat</li><li>☐ Events/Festive</li><li>☐ Non-Profit</li></ul>	ed Facility	Name of Even	•	Location gistration with Washingt	Date con Secretary of State)
Public Agency					
Amount Requ	ested:	\$		_	
		CERT	IFICATION		
I hereby state on beha	alf of	Organiza	ition / Agency N		nat:
Tourism Promotion Ad This is an application of intends to enter into a	or a contrac	ourism-Related F ct with the City of	acilities: f Union Gap and	, if awarded, my org	anization/agency
Events/Festivals: The application has, o exposure of the event I understand the City	/festival. of Union Ga	p will only reimb	urse those costs	actually incurred by	my
organization/agency a signed Request for Re payment documents.	-		-		
Printed Name		Signature		Date	



# City of Union Gap Lodging Tax & Tourism Promotion Grant Funds

SUPPLEMENTAL QUESTIONS						
Description of Tourism-related activities or event:						
-						
Do you rely solel	y on LTAC funds	from the City of Union Gap	o: Yes	□ NO		
Have you received City funds in the past:			☐ Yes	□ NO		
Is this application	n for new funds		☐ Yes	□ NO		
		unds, describe the reason f	for the increase:			
Budget Information How will the funds be divided within the budget?						
Supplies	ф					
Advertising	<u>\$</u> \$					
Operating	Ψ					
Rentals	\$					
Travel	\$					
Other	(	) \$				
Tourism Informa		must generate overnight stay	•	S		
Number of Atter	ndees from a Fift	y (50) Mile Radius are Expe	ected:			
Number of Unio	n Gap Overnight	Stays Expected to be Gene	erated:			
Marketing Inforn	nation	Target should be at least a	s 50 mile radius away			
Type of Advertising to be Used:						
Advertising Targe	et Audience:					